



**Our activity motto is as follows:  
exemplary service, cheap price, high quality!**

**[www.pasha-k.az](http://www.pasha-k.az)**

## WELCOME

The main goal of "Pasha-K" firm is to supply the organizations included in the health system of our Republic and the citizens with necessary, quality drug preparations and to gain the customer satisfaction by providing exemplary service. The valuable resources of the firm consist of business collective not refusing all knowledge and skills in the way to achieve this goal.



## HISTORY

"Pasha-K" firm was established on February 08, 1996 as a legal entity and registered in the Ministry of Justice. The firm is already engaged in wholesale and retail sale of pharmaceutical products for 20 years. The firm has obtained the license number 086503 from the Ministry of Health in 20.10.2015 in order to realize wholesale of drug preparations and medical products.





**GROUP OF COMPANIES:**



**SAMA**

(established 2018)

Distribution and  
marketing medical  
devices and equipments

  
**EuroPharma**

(established 1996)

Distribution and marketing  
of pharmaceutical products

**sebamed**<sup>®</sup>

(established 2009)

Exclusive distribution and  
marketing of products  
Sebapharma GmbH & Co. KG

## WAREHOUSE

Currently, the firm is implementing retail sale in Baku, Sumgayit, Mingachevir, Khirdalan, Lankaran, Masalli, Jalilabad, Bilasuvar, Gabala and Astara cities of Azerbaijan. The firm has the warehouse building and cooling chamber constructed with European standards for storage of drugs, food supplements, medical products, vaccine and serum storage.



## PHARMACY NETWORK

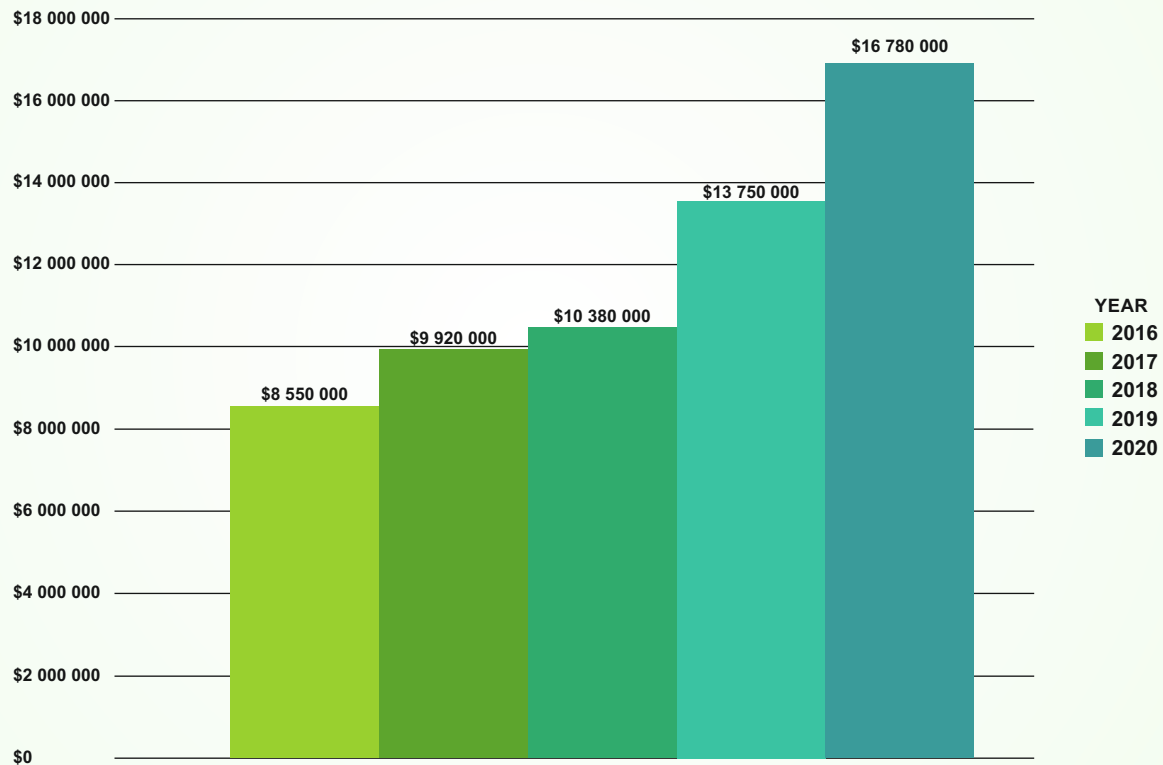
Pasha-K has 21 pharmacies whole Azerbaijan. Most of pharmacies located near of hospitals and city centers.

Our benefits:

- Qualified and professional personal;
- Suppling the full specter of prescribed medicines;
- Free delivering system (FDS).

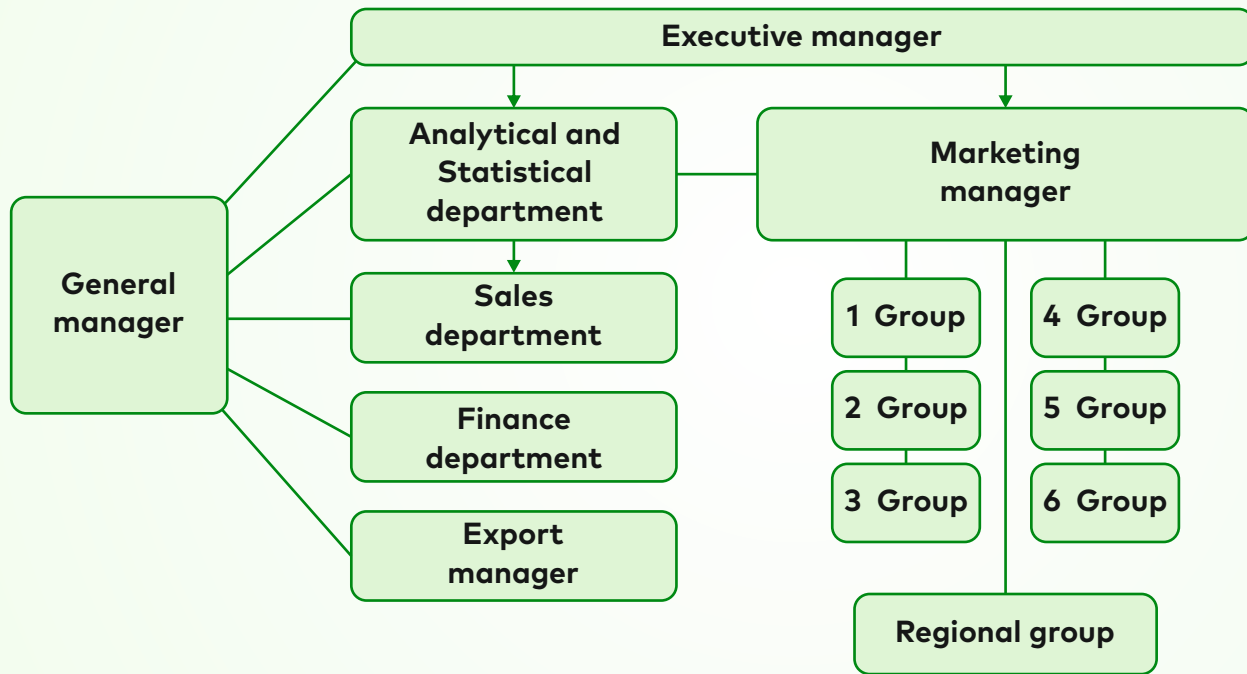


## ANNUAL TURNOVER (USD) 2016-2020



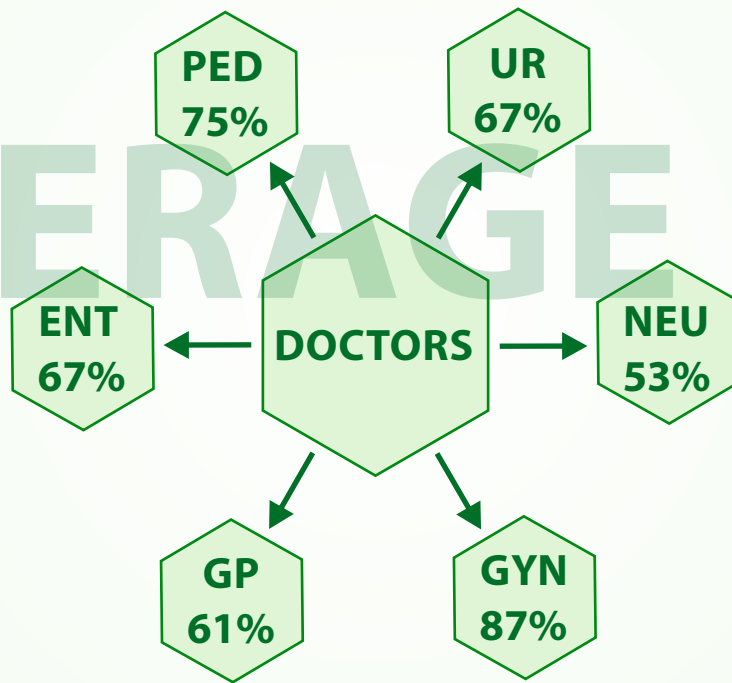


## MANAGEMENT STRUCTURE





## CAPABILITY



COVERAGE 68%

## PARTNERS

"Pasha-K" firm has wide international relations. As such, our firm has been cooperating with "VEFA ILAC Pharmaceuticals", "Sebapharma GmbH", "ILKO ILAC", "DEVA", "Berlin Chemie", "Pharma Zentrale", "Medial D&P" LTD of Sweden, "Sandoz D.D", "EGIS Pharmaceuticals", "Farmsintez", "Mosximpreparat im. Semashki", "Bukayev RU", "Europharma" companies of Russia, "Lekxim", "Omnifarma", "Medibase SRL", "Biofarma S.A", "Grupo Reig Jofre", "J.Uriach, "IBSS Biomed S.A" company of Poland, "Sumerian Trade", "Bilim Ilac", "Mersin Ilac", "Shahin Tibbi Ilac", "Borisovski Zavod", "Mega" and other well-known pharmacy companies of the world. At the same time, "Pasha-K" firm mutually operates with firms and companies acting within the country and engaged in wholesale and retail sale of drug preparations.



# SAMA

**EXCLUSIVE DISTRIBUTION AND MARKETING OF MEDICAL  
DEVICES AND EQUIPMENT**

**NUMBER OF EMPLOYEES: 15  
ANNUAL TURNOVER: USD 6 MILLION (2020)  
PRODUCT RANGE: MORE THAN 420**

**PARTNERS:**





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